



About Presenting at DoverTech™

DoverTech™, a one-day, intellectual property exchange, is scheduled to be held in the Ballroom of City Hall, in Dover, New Hampshire, Spring of 2011. This program brings together sellers and buyers of intellectual property to start new business ventures and to expand existing businesses through technology transfer.

Presenters are invited to deliver brief summaries (5 to 10 minutes) of their intellectual property to be licensed or sold. These presentations are organized at a designated theater in time slots according to related business sectors or industries. The audiences in attendance are composed of registrants who have expressed their interests, in advance, in specific technologies or innovations that are in the program agenda.

In addition to the brief summaries, presenters may reserve tables in the exhibit area to display materials and to meet with potential licensees or buyers of their intellectual property. Rooms for private meetings may be available upon request.

The presentation portion of DoverTech™ begins at approximately 1:30 pm and concludes at 5:30 pm. A cocktail reception will immediately follow the presentations that includes short speaking engagements and appreciation of the sponsors. The evening program will allow time to network and to continue relationship building or exploring collaborative opportunities.

Presenters are encouraged to register early to benefit from discounts and preferential program placement.

Please complete the application form at www.DoverTech-nh.com/presenters

Applications will be confirmed without payment. Registrations will be confirmed upon payment.

***Fees for Presentation - Registration and Payment Before December 1, 2010:**

Presentation time slot, maximum 10 minutes, one presenter admission, and listing in program guide: \$ 150.00

Optional:

- *Additional time for each 5 minute increment, \$ 25.00*
- *Exhibit Table, add \$ 25.00*
- *Additional attendee from the same organization, \$ 50.00*
- *Hired contract presenter provided upon request, \$ 75.00*

***Fees for Presentation - Registration and Payment After December 1, 2010 and Before January 30, 2011:**

Presentation time slot, maximum 10 minutes, one presenter admission, and listing in program guide: \$ 175.00

Optional:

- *Additional time for each 5 minute increment, \$ 25.00*
- *Exhibit Table, add \$ 25.00*
- *Additional attendee from the same organization, \$ 50.00*
- *Hired contract presenter provided upon request, \$ 75.00*

***Fees for Presentation - Registration and Payment After January 1, 2011:**

Presentation time slot, maximum 10 minutes, one presenter admission, and listing in program guide: \$ 225.00

Optional, dependent upon availability:

- *Additional time for each 5 minute increment, \$ 25.00*
- *Exhibit Table, add \$ 25.00*
- *Additional attendee from the same organization, \$ 50.00*
- *Hired contract presenter provided upon request, \$ 100.00*

**Make checks payable to: Globe-Lynx Group*

Address: PO Box 95
Dover, NH 03821

Contact for additional questions or information:

Lynn Garcia
Event Manager
508.499.6766
email: globelynx@gmail.com

Frequently Asked Questions

What is DoverTech™?

This is an “innovation” event providing participants opportunities to sell and buy intellectual property (patents, trademarks, and copyrights). Unique to this area, DoverTech™ will be held in Dover, New Hampshire on an ongoing, annual basis. In the future, there will be additional events planned to emphasize or center around narrow fields of technology and business specialties.

Who will attend?

Individual inventors, entrepreneurs, and business people representing both small and large companies, inclusive of venture capitalists. The event will attract decision-makers who are interested in marketing innovations, as well as, purchasing or licensing intellectual property for further development or commercial use. Only attendees with paid registrations are allowed into the theaters which are monitored by hosts to ensure limited access to the presentations. Every effort will be made to reduce noise and to maintain a professional atmosphere for the presenters.

What is the program?

The program is separated into “tracks” of technologies and innovations. Presentations are organized into related subject categories for timed delivery. Intellectual property owners or their designated representatives will deliver each presentation. The groups of presentations are approximately one hour in duration and each presentation within that group will be limited to a maximum of ten minutes unless the complexity of the innovation requires additional time which has been paid for in advance. The purpose of the presentations is only to summarize the innovation for engaging a potential buyer or licensee. This program is designed to move quickly and allow the attendees to learn about the innovations most relative to their business operations or areas of interest. There will be access to audio/visual equipment.

Short breaks throughout the day are planned and all presentations scheduled to begin at 1:30 pm will conclude by 5:30 pm. A cocktail reception will be held directly after the closing of presentations. Attendees will be able to network, exchange business information, and interface with presenters at exhibit tables, while enjoying food and beverages throughout the evening.

Is there help to negotiate a licensing agreement or sale of the intellectual property at DoverTech™ ?

IP owners often have their own legal firm to negotiate a transfer of a technology. Because we are not authorized to offer legal advice, only names of established legal firms can be supplied to presenters. No individual recommendations can be provided. For certain presenters and upon request, Globe-Lynx Group, the event manager and agent of Midwest IP Marketplace, Inc., may assist with the details of the technology transfer, if the help is deemed to be within our purview and not in the context of providing legal services.

What is the refund policy?

Requests for refunds may be submitted for consideration. The policy is to address each situation on an individual basis.

For other questions or concerns, please contact:

Lynn Garcia at globelynx@gmail.com